

Profile

Sue Prosser

Sue Prosser is an Amazing Results Executive Coach. To contact Sue please email sue@amazingresults.com.au

Sue has a unique breadth of experience as a managing director and general manager in a number of nationwide, government, not-for-profit and commercial organisations. She has a proven track record in strategic planning, business development and change management. She is a successful leader and manager of multi-professional and cross-functional teams and a skilled operator in complex, political environments. An inspired developer of individuals and workgroups, she firmly believes that leaders are made not born, and that coaching provides a crucible in which essential new skills and understandings can be forged.

Qualified as a coach through the Chartered Institute of Personnel and Development in the UK, Sue has developed her own distinctive voice, supporting existing and emerging leaders to face up to their most demanding challenges and seek out new ways of dealing with them. In helping them to learn from the process, Sue also ensures that their renewed success is sustainable and that they will continue to be able to adapt intelligently to relentless change. Sue's approach has proved to be of real benefit to people who are:

- Facing major organisational change
- Confronting significant and complex challenges
- Establishing themselves in new, demanding roles
- Seeking to refresh and improve their own and their team's performance.

Her clients have been unanimous about the positive impact that coaching has had on their performance at work and have said:

'Working with Sue has helped me to look at how I practice as a professional, looking at 'me' in my professional role and how that fits with the rest of me'

'Sue has helped me work through some of the really important issues that affect senior managers and I feel I will be better equipped to deal with them when they arise in the future'

'Sue helped me to shake myself out of my complacency and discover new energy and enthusiasm for my work'

Sue has a Bachelor Degree in Occupational Therapy and a Masters Degree in Business Administration (Distinction). She is accredited to administer the 16PF Personality Profile and uses a range of self-assessment tools based on research carried out by top business schools. She uses NLP techniques and Systems Thinking to help build relationships and gain greater insight into the challenges facing her and her clients. She is passionate about learning and encourages her clients to share the same passion, believing that in a world of rapid change, the real measure of leadership is the ability to acquire needed new skills as the situation changes.



Phone: 1300 669 139
Direct: +61 2 9922 6175
Email: info@amazingresults.com.au
Web: www.amazingresults.com.au


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