

Profile

Roland Nagel



Roland Nagel is a Sydney-based Amazing Results Executive Coach who has over 25 years of commercial and professional experience and, over the last 10 years, has applied business acumen and a strategic focus for high-level coaching and facilitation work with clients in the high tech, retailing, bulk transport, government, manufacturing, distribution, media, finance and insurance industries. Roland's career highlights include:

- Consulting Partner with a top tier professional services requiring profit centre and business development responsibilities.
- Building own consulting practice involving establishing and expanding client networks, product and professional development and resource management.

Some of Roland's executive coaching impacts include:

- As part of a leading retailer's organisational culture change initiative, conducted executive coaching programs for over 100 executives and managers.
- Coached a commercially astute but hard-driving CFO in logistics management to improve 'soft skills' through specific behavioural changes, resulting in improved team cooperation and productivity.
- Coached the senior executives of an international hi tech organisation, involving feedback from stakeholders based across the Asia-Pacific rim.
- Coached the CEO of a media organisation who needed to accept negative perceptions of management style to become highly approachable and communicative.
- Coached the Divisional General Manager of a major bulk transporter to become a more inspirational leader and strategic thinker and build on strengths of individual team members.
- Built trust and confidence with the senior executive of a government enterprise resulting in a more synergistic approach to problem solving and conflict resolution amongst team members.

The following are excerpts from various testimonials:

- *Roland displays very strong facilitation skills, is an excellent communicator and translator of issues into actionable outcomes and displays a highly professional and caring approach.*
- *As a result of Roland's expertise, professionalism and communication skills, I now feel that I can apply more effective techniques when it comes to dealing with change at work.*
- *Roland has established himself as a highly respected coach and consultant and I have often recommended him to other organisations.*
- *Roland has natural facilitation ability coupled with excellent communication skills. In all instances, confidentiality and professionalism are paramount which Roland has strongly demonstrated.*

Roland has a Master of Commerce, is a Registered Psychologist and Certified Management Consultant. He also has international certifications as an Executive Coach, Emotional Intelligence Facilitator, 360-Degree Feedback Facilitator and, locally, is accredited with the Human Synergistics profiling instruments.

Roland's coaching philosophy is that no one coaching solution will suit every individual. His approach is therefore to identify the specific coaching need at the start, develop a coaching program that will best target this need, and engage stakeholders in the startup, follow up and evaluation stages to ensure that the required change from the coaching intervention has occurred and is sustained.

Phone: 1300 669 139
Direct: +61 2 9922 6175
Email: info@amazingresults.com.au
Web: www.amazingresults.com.au


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