

Profile

Maureen Moss

Maureen is a committed and mature business professional with over 15 years of corporate training, executive coaching, and business consulting experience. Based on her experience with over 50 client organisations, Maureen has developed a unique style that combines the use of internationally respected profiling tools with her own techniques for embedding behavioural drivers for corporate out-performance.

Maureen provides coaching services to organisations and business professionals throughout Australia and New Zealand, helping them achieve "sustained behavioural change" by positively affecting the:

- Achievement of business targets and objectives
- Alignment of team behaviours with business strategy
- Capability to influence key stakeholders
- Implementation of organisational cultural change
- Retention and further development of executive team members

Maureen has a Bachelor Degree in Teaching, and a Diploma in Marketing. She is an accredited practitioner of the Human Synergetics profiling suite (Life Styles Inventory -- LSI, and Organisational Culture Inventory -- OCI/OEI). Maureen uses the Myers/Briggs Type Indicator (MBTI) for individual and team development and Situational Leadership (Situational Leadership® II) for management and leadership development.

Maureen brings a structured approach to classroom training for small groups, one-on-one coaching, role modelling for individuals, and specific coaching for key internal or external events. These programs begin with research and design, use established tools for profiling of problem-solving, decision-making and communication styles, and include appropriate metrics for ongoing review.

Clients regularly comment on Maureen's ability to work at all levels of an organisation, as well as with the personalities and styles characteristic of highly competitive industries. As one General Manager said recently *"other staff and consultants have their place, but no-one has Maureen's ability to demonstrate and coach our behaviours -- that is, at senior levels"* She is a true consultant-responsive, to immediate concerns, using these as a means of reinforcing an understanding of behavioural context and underlying dynamics. As another Non-Executive Director commented recently, *"Maureen has the maturity to be able to challenge us, plus the experience to answer our own difficult questions"*.

Maureen's diverse client-base, both Australian and multinational, spans industries such as banking and finance, engineering and construction, and IT&T. They include the NRMA, Rabobank, Simon Engineering, State Street, Rexel Pacific, Agility, IBM, and Oracle. Maureen is recognised by her peers as a leading practitioner, and is a recommended executive coach within the 'Coach and Mentor Referral service' of the Australian Institute of Company Directors (AICD).

Maureen believes in a collaborative individualised relationship between an executive and their coach. The objective is to bring about sustained behavioural change, transforming the quality of the executive's working and personal life.



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